

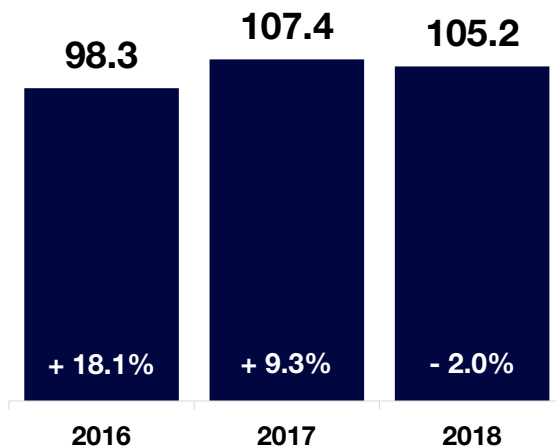
ShowingTime Showing Index®

Northeast Region Report

Methodology: The ShowingTime Showing Index® measures showing traffic per residential property for sale by agents and brokers utilizing ShowingTime solutions for property-access management. A higher number means that an average home receives more buyer visits in a given month. All index values are scaled relative to initial index value set to 100 for January 2014.

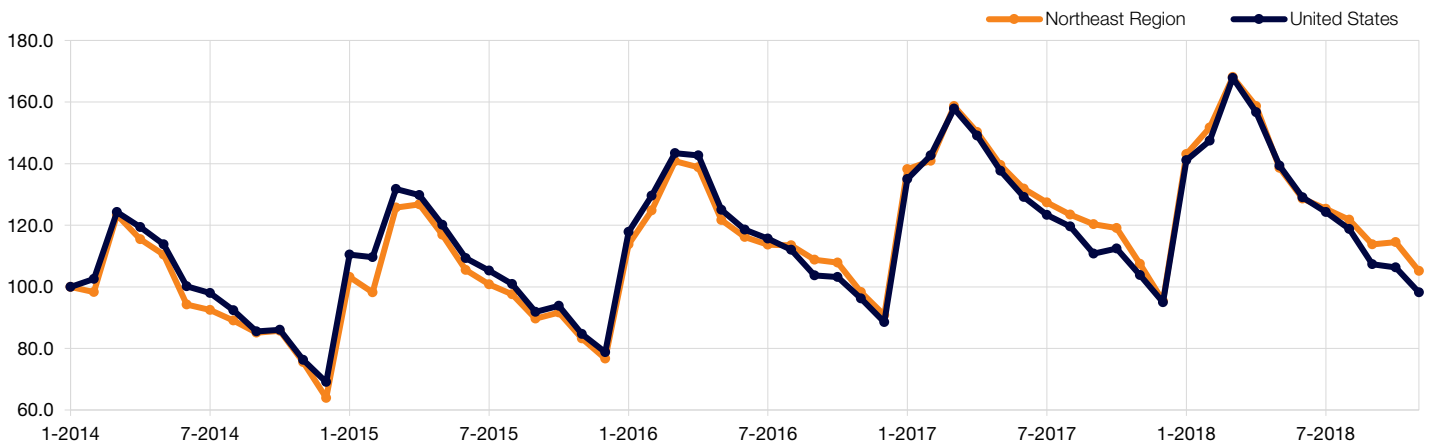
Summary	November 2018	October 2018	November 2017	Percent Change
The Northeast Region index declined 2.0% compared to last year at this time.	105.2	114.5	107.4	-2.0%

November



ShowingTime Showing Index	Prior Year	Percent Change	
December 2017	95.4	90.8	+5.1%
January 2018	143.1	138.2	+3.5%
February 2018	151.7	140.9	+7.7%
March 2018	168.1	158.6	+6.0%
April 2018	158.7	150.3	+5.6%
May 2018	138.6	139.6	-0.7%
June 2018	128.7	131.9	-2.4%
July 2018	125.3	127.4	-1.6%
August 2018	121.8	123.4	-1.3%
September 2018	113.7	120.3	-5.5%
October 2018	114.5	119.0	-3.8%
November 2018	105.2	107.4	-2.0%
12-Month Average	130.4	129.0	+1.1%

Regional Historical ShowingTime Showing Index by Month



Regional ShowingTime Showing Index

105.2
Northeast Region



National ShowingTime Showing Index

98.2
United States

